

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITSJune 19, 2020 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT AND CERTIFICATION

APPLICANT:	Etting Road LP
PROJECT NAME:	Etting Road Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,128,136	_annual Federal Credits, and
	total State Credits
	_ total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: N/A By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

1

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	29	day of	June , 2020 at
		Ventura	, California.

Ву:
(Original Signature)
Eduardo Espinoza
(Typed or printed name)
Director of Real Estate Development
(Title)

City Manager: Karl Lawson	
Oity Manager:	
Title: Compliance Service Manager	
Mailing Address: 435 South D Street	
City: Oxnard	
Zip Code: 93030	
Phone Number: <u>805-385-8095</u> Ext	
FAX Number: 805-385-7569	
E-mail: karl.lawson@oxnard.org	

^{*} For City Manager, please refer to the following the website below: https://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned: TCAC # CA Returned Federal Credit: Is this project a Re-syndication of a current TCAC project? If a Resyndication Project, complete the Resyndication Projects section below.
В.	Project Information Project Name: Etting Road Apartments Site Address: 2161 Etting Road If address is not established, enter detailed description (i.e. NW corner of 26th and Elm) City: Oxnard County: Ventura Zip Code: 93003 Census Tract: 0047.15 Assessor's Parcel Number(s): 225-0-014-020 Project is located in a DDA: No Year DDA: Project is located in a Qualified Census Tract: Yes Project is located in a Qualified Census Tract: Yes Project in DDA/QCT but not requesting 130% boost No Special Needs with 130% basis & State Credits: No State Farmworker Credit? §12206(c)(4) of Rev. and Tax Code for 95% eligible basis: No
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only \$2,128,136 (federal) (state) *Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60% APPLYING FOR FEDERAL CREDIT PURSUANT TO HR 1865, FURTHER CONSOLIDATED APPROPRIATIONS
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) Nonprofit (qualified nonprofit organization) ACT, 2020 CALIFORNIA DISASTERS Yes
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) Large Family If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
G.	Geographic Area (Reg. Section 10315(i)) Please select your geographic area: Control Coast Pogion: Montaroy, San Benito, San Luis Obigno, Santa Barbara, Santa Cruz, and Venture

*Federal Congressional District: 26
*State Assembly District: 44
*State Senate District: 19

*Accurate information is essential; the following website is provided for reference:

https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Applicant Contact Information Applicant Name: Etting Road LP Street Address: 702 County Square Dr, suite 200 City: Ventura State: CA Zip Code: 93003 Contact Person: Margarita H. de Escontrias 805-672-2585 Fax: 805-659-3195 Phone: Ext.: Email: mescontrias@cabrilloedc.org В. **Legal Status of Applicant:** Limited Partnership Parent Company: Cabrillo Econimic Development Col If Other, Specify: **General Partner(s) Information** C. C(1) General Partner Name: **Etting Road LLC** Administrative GP 702 County Square Dr, suite 200 Street Address: State: CA City: Ventura Zip Code: 93003 Contact Person: Margarita H. de Escontrias Phone: 805-672-2585 Ext.: Fax: 805-659-3195 mescontrias@cabrilloedc.org Email: Nonprofit/For Profit: Nonprofit Parent Company: Cabrillo Economic Development Co C(2) General Partner Name:* Cabrillo Economic Development Corporation Managing GP Street Address: 702 County Square Dr, suite 200 City: Ventura State: CA Zip Code: 93003 Margarita H. de Escontrias Contact Person: Phone: 805-672-2585 Ext.: Fax: 805-659-3195 mescontrias@cabrilloedc.org Fmail: Nonprofit/For Profit: Nonprofit Parent Company: None C(3) General Partner Name: (select one) Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Fmail: Parent Company: Nonprofit/For Profit: (select one) D. General Partner(s) or Principal Owner(s) Type Nonprofit *If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption **Status of Ownership Entity** E. Reg. Section 10327(g)(2) - "TBD" not sufficient If to be formed, enter date: *(Federal I.D. No. must be obtained prior to submitting carryover allocation package) F. **Contact Person During Application Process** Company Name: Cabrillo Economic Development Corporation Street Address: 702 County Square Dr, Suite 200 Zip Code: State: CA 93003 City: Contact Person: Margarita H. de Escontrias Phone: 805-672-2585 Fax: 805-659-3195 Ext.:

mescontrias@cabrilloedc.org

(e.g., General Partner, Consultant, etc.)

6

General Partner

Email:

Participatory Role:

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Cabrillo Economic Dev Corp 702 County Square Drive, Suite 200 Ventura, CA 93003 Margarita H. de Escontrias 805-672-2585 805-659-3195 mescontrias@cabrilloedc.org	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Lauterbach & Associates Architects 300 Montgmery Ave Oxnard, CA 93036 David C. Kesterson 805-988-0912 805-981-4510 david.kesterson@La-Arch.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Goldfarb & Lipman, LLC 1300 Clay Street, 9th Floor Oakland, CA 94612 Lynn Hutchins 510-836-6336 Ext.: 510-836-1035 Ihutchins@goldfarblipman.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD Ext.:
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Keller & Associates 18645 Sherman Way, Suite 110 Reseda, CA 91355 David Keller 818-383-3079 Ext.: kandallp@gmail.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	El Engineering 2570 South Miller Lane Las Vegas, NV 89117 Dan Montano 702-489-5954 Ext.: dmontano@eicompanies.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Keller & Associates 18645 Sherman Way, Suite 110 Reseda, CA 91355 David Keller 818-383-3079 Ext.: kandallp@gmail.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Community Economics 538 9th Street Oakland, CA, 94607 Lisa Motoyama 510-832-8300 Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Market Insights Consulting LLC 30021 Tomas Street #300 RSM, CA 92688 Buck Panchal 949-933-5717 Ext.: 949-713-7399 Panchal@marketinsights.info
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	David Kimora 4308 Cedardale Rd Moorpark, CA, 93021 David Kimora 805-529-1562 800-508-1562 ddkimura@gmail.com	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Cabrillo Economic Dev Corp 702 County Square Drive Ventura, CA 93003 Luz Soto 805-671-5465 805-659-3195 Isoto@cabrilloedc.org
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A Ext.:	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	N/A Ext.:

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested New Construction Adaptive Reuse Rehabilitation-Only Acquisition & Rehabilitation N/A Rehabilitation & Rehabilitation N/A N/A If yes, will demolition of an existing structure be involved? N/A If yes, will relocation of existing tenants be involved? N/A Is this an Adaptive Reuse project? No If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
B.	Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Existing Buildings No. of Stories Current Use:
	Resyndication Projects Current/original TCAC ID: TCAC # CA TCAC # CA First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. Is the project currently under a Capital Needs Agreement with TCAC? If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements. Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information Name of Seller: Cabrillo Economic Development Corp Date of Purchase Contract or Option: 2/11/2020 Purchased from Affiliate: Yes Expiration Date of Option: 12/31/2021 If yes, broker fee amount to affiliate? no Purchase Price: \$1,083,500 Special Assessment(s): none Phone: 805-659-3791 Ext.: Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs: \$565,996 Real Estate Tax Rate: Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project Type: Inner City Infill Site Two or More Story With an Elevator: Yes if yes, enter number of stories: 3 Two or More Story Without an Elevator: N/A if yes, enter number of stories: One or More Levels of Subterranean Parking N/A Other: Four buildings. 2 buildings are two-story and 2 buildings are 3 stories in height.
E.	Land x Feet or 1.97 Acres 85,813 Square Feet 21.32 If irregular, specify measurements in feet, acres, and square feet:

F.	Building Information				
	Total Number of Buildings:	4	Residential Buildings	:	4
	Community Buildings:		Commercial/ Retail S	pace:	N/A
	If Commercial/ Retail Space, explain: (in	clude use,	size, location, and purpose)		
	Are Buildings on a Contiguous Site	? Yes			
	If not Contiguous, do buildings n	neet the i	requirements of IRC Se	ec. 42(g)(7)?	N/A
	Do any buildings have 4 or fewer ur	vito?		No	
	, ,		l la cotta a a coma a a a a a	INO	
	If yes, are any of the units to be	•	•	N1/A	
	a person related to the owner (If	RC Sec. 4	42(i)(3)(c))?	N/A	

G. Project Unit Number and Square Footage

1 10 jour omit Hambor and Oquaro 1 Octago	
Total number of units:	42
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	41
Total number of Low Income Units:	41
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	39,048
Total square footage of Low Income Units:	39,048
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	2,002
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	10,260
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	51,310

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$658,271
\$658,271
\$600,710

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

N/A			
N/A			
41			
N/A			
N/A			
Units w/ tenants of multiple disability type or subsidy layers (explain)			
N/A			

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

		Approval Dates	3
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			8/2/2018
NEPA			5/11/2020
Toxic Report			N/A
Soils Report			8/16/2019
Coastal Commission Approval			N/A
Article 34 of State Constitution			2/18/2020
Site Plan			8/2/2018
Conditional Use Permit Approved or Required			8/2/2018
Variance Approved or Required			N/A
Other Discretionary Reviews and Approvals			8/12/2019

	Project and Site Information
Current Land Use Designation	Multiple-Family R-2 AH (24 units per acre)
Current Zoning and Maximum Density	Multiple-Family R-2 AH (24 units per acre)
Proposed Zoning and Maximum Density	Multiple-Family R-2 AH (24 units per acre)
Occupancy restrictions that run with the land	Yes All Affordable Housing Opportunity Program (AAHOP) site De
due to CUP's or density bonuses?	
Building Height Requirements	Three stories 35 feet
Required Parking Ratio	1 B.R unit = 1, 2 B.R unit = 2, 3 B.R unit = 2

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	8	1	2018
SILE	Site Acquired	12	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	8	1	2018
	Grading Permit	12	1	2020
	Building Permit	12	1	2020
CONSTRUCTION	Loan Application	7	1	2020
FINANCING	Enforceable Commitment	7	1	2020
FINANCING	Closing and Disbursement	12	1	2020
PERMANENT	Loan Application	7	1	2020
FINANCING	Enforceable Commitment	7	1	2020
TINANCING	Closing and Disbursement	12	1	2022
	Type and Source: City of Oxnard HOME		_ / _	
	Application	8	_ / _	2019
	Closing or Award	9	1	2020
	Type and Source: County of Ventura		_ / _	
	Application	5	_ / _	2015
	Closing or Award	2	1	2016
	Type and Source: Joe Serna Jr Farmworker Housing		_ / _	
	Application	2	_ / _	2020
	Closing or Award	6	1	2020
	Type and Source: (specify here)	N/A	_ / _	
OTHER LOANS AND	Application	N/A	_ / _	
GRANTS	Closing or Award	N/A	1	
J OKANIO	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	/	
	Closing or Award	N/A	_ / _	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	_ / _	
	Closing or Award	N/A	/	
	10% of Costs Incurred	12	1	2020
	Construction Start	1	_ / _	2021
	Construction Completion	4	1	2022
	Placed In Service	5	1	2022
	Occupancy of All Tax Credit Units	9	/	2022

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Wells Fargo	24	3.185%	\$18,080,864
2)	Joe Serna Jr.	660	3.000%	\$3,221,490
3)	Investor Equity			\$1,872,759
	GP Capital Contribution			\$1,500,100
5)	City of Oxnard HOME	660	3.000%	\$1,000,000
6)	County of Ventura	240		\$380,000
7)				
8)				
9)				
10)				
11)				
12)				
		Total Fu	nds For Construction:	\$26,055,214

	11)				
	12)				
			Total Fun	ds For Construction	see \$26,055,214
1)	Lender/Source: Wells Fargo	2)	Lender/S	Source: Joe Serna Jr.	
,	Street Address: 333 S. Grand Ave 9th Floor	<i>'</i>			mino Ave, Suite 670, 95
	City: Los Angeles, CA 90071		City:	Sacramento, C	
	Contact Name: Jessica Gonzales		•	Name: Douglas Truor	ng
	Phone Number: 213-358-7497 Ext.:			umber: 916-263-5022	
	Type of Financing: loan			inancing: loan	
	Is the Lender/Source Committed? Yes			nder/Source Committe	ed? Yes
		•			
3)	Lender/Source: Investor Equity	4)	Lender/S	ource: GP Capital Co	ntribution
,	Street Address: TBD	,		ddress: 702 County Sc	
	City:		City:	Ventura, CA 93	
	Contact Name:		•	Name: Victori Brady	
	Phone Number: Ext.:			umber: 805-659-3791	Ext.: 175
	Type of Financing: equity			inancing: capital cont	
	Is the Lender/Source Committed? Yes			nder/Source Committe	
		•			
5)	Lender/Source: City of Oxnard HOME	6)	Lender/S	Source: County of Ven	tura
	Street Address: 435 South D Street		Street Ad	ldress: 800 S. Victoria	Avenue, Suite L#1940
	City: Oxnard, CA 93030		City:	Ventura, CA 93	3009
	Contact Name: Emilio Ramirez			Name: Tracy McAulay	/
	Phone Number: (805) 385-8096 Ext.:			umber: (805) 662-679	
	Type of Financing: residual receipts		Type of F	inancing: residual red	ceipts
	Is the Lender/Source Committed? Yes			nder/Source Committe	
		•			
7)	Lender/Source:	8)	Lender/S	ource:	
	Street Address:		Street Ad	ldress:	
	City:		City:		
	Contact Name:		Contact N	Name:	
	Phone Number: Ext.:		Phone No	umber:	Ext.:
	Type of Financing:			inancing:	
	Is the Lender/Source Committed? No		Is the Ler	nder/Source Committe	ed? No
9)	Lender/Source:	10)	Lender/S	Source:	
	Street Address:		Street Ad	ldress:	
	City:		City:		
	Contact Name:		Contact N		
	Phone Number: Ext.:		Phone No		Ext.:
	Type of Financing:			inancing:	
	Is the Lender/Source Committed? No		Is the Ler	nder/Source Committe	ed? No

11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number:		Ext.:	Phone Number:		Ext.:	
Type of Financin	ıg:		Type of Financii	ng:		
Is the Lender/So	urce Committed?	No	 Is the Lender/So	ource Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1) CCI	RC	360	4.300%		\$159,139	\$2,679,800
2) Joe	Serna Jr Farmworker Housing	660	3.000%	Residual	\$13,530	\$3,221,490
3) City	of Oxnard	660	3.000%	Residual		\$1,000,000
4) Cou	unty of Ventura	240		Residual		\$380,000
5) GP	Capital Contribution					\$1,500,100
6) Def	erred Developer Fee					\$305,393
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:						
Total Tax Credit Equity:						
				Total Sources of	Project Funds:	\$27,647,377

Total Tax Credit Equity:				
			Total Sources of Project Funds:	\$27,647,377
1)	Lender/Source: CCRC	2)	Lender/Source: Joe Serna Jr Farmworl	ker Housing
	Street Address: 225 West Broadway suite 120		Street Address: 2020 W El Camino Ave	e, Suite 670
	City: Glendale, CA 91204		City: Sacramento, CA 9425	2
	Contact Name: Mark Rasmussen		Contact Name: Douglas Truong	
	Phone Number: 818-500-9800 Ext.:		Phone Number: 916-263-5022	Ext.:
	Type of Financing: loan		Type of Financing: residual receipts	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: City of Oxnard	4)	Lender/Source: County of Ventura	
	Street Address: 435 South D. Street		Street Address: 800 S Victoria Ave, L1	940
	City: Oxnard, CA 93030		City: Ventura, CA 93009	
	Contact Name: Emilio Ramirez		Contact Name: Tracy McAulay	
	Phone Number: <u>805-385-8096</u> Ext.:		Phone Number: 805-662-6792	Ext.:
	Type of Financing: residual receipts		Type of Financing: residual receipts	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
5)	Lender/Source: GP Capital Contribution	6)		
	Street Address: 702 County Square Drive, Suite 200		Street Address: 702 County Square Dr	ive, Suite 200
	City: Ventura, CA 93003		City: Ventura, CA 93003	
	Contact Name: Victoria Brady		Contact Name: Victoria Brady	
	Phone Number: 805-659-3791 Ext.: 175		Phone Number: 805-659-3791	Ext.: 175
	Type of Financing: Capital Contribution		Type of Financing: Developer fee	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
7)	Lender/Source:	8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	2	\$588	\$1,176	\$47	\$635	30%	30.0%
2 Bedrooms	4	\$700	\$2,800	\$62	\$762	30%	30.0%
2 Bedrooms	2	\$1,082	\$2,164	\$62	\$1,144	45%	45.0%
2 Bedrooms	15	\$1,209	\$18,135	\$62	\$1,271	50%	50.0%
3 Bedrooms	2	\$802	\$1,604	\$78	\$880	30%	30.0%
3 Bedrooms	2	\$1,243	\$2,486	\$78	\$1,321	45%	45.0%
3 Bedrooms	14	\$1,390	\$19,460	\$78	\$1,468	50%	50.0%
Total # Units:	41	Total:	\$47,825		Average:	45.6%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

N/A

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. **Market Rate Units**

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$47,825
Aggregate Annual Rents For All Units:	\$573,900

D. **Rental Subsidy Income/Operating Subsidy** Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. **Miscellaneous Income**

Annual Income from Laundry Facilities:		\$7,560
Annual Income from Vending Machines:		
Annual Interest Income:		
Other Annual Income: (specify here)		
	Total Miscellaneous Income:	\$7,560
Total A	nnual Potential Gross Income:	\$581,460

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$6	\$7	\$8		
Water Heating:		\$8	\$11	\$14		
Cooking:		\$4	\$6	\$7		
Lighting:						
Electricity:		\$23	\$32	\$43		
Water:*						
Other: gas/electricity fees		\$6	\$6	\$6		
Total:		\$47	\$62	\$78		

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority City of Oxnard, specific to Etting Road Apartments

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,500
	Legal:	\$3,000
	Accounting/Audit:	\$7,000
	Security:	\$2,500
	Other: supplies, phone, internet	\$23,228
	Total Administrative:	\$37,228
Mananant	Total Management	#20.050
Management	Total Management:	\$39,852
Utilities	Fuel:	
	Gas:	\$500
	Electricity:	\$4,500
	Water/Sewer:	\$46,750
	Total Utilities:	\$51,750
	-	
Payroll /	On-site Manager:	\$37,440
Payroll Taxes	Maintenance Personnel:	\$37,440
	Other: Medical benefits, Worker's Comp.	\$14,976
	Total Payroll / Payroll Taxes:	\$89,856
	Total Insurance:	\$15,500
Maintenance	Painting:	\$3,500
	Repairs:	\$14,700
	Trash Removal:	\$17,500
	Exterminating:	\$3,900
	Grounds:	\$18,000
	Elevator:	\$9,400
	Other: (specify here)	
	Total Maintenance:	\$67,000
Other Operating	Other: (specify here)	
Expenses	Other: (specify here)	
	Total Other Expenses:	

Total Expenses

Total Annual Residential Operating Expenses:	\$301,186
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	
Total 3-Month Operating Reserve:	\$169,375
Total Annual Transit Pass / Internet Expense (site amenity election):	\$7,600
Total Annual Services Amenities Budget (from project expenses):	\$10,000
Total Annual Reserve for Replacement:	\$25,200
Total Annual Real Estate Taxes:	\$5,000
Other: City HOME Monitoring Fee	\$4,830
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source		Included in Eligible Basis	
(HOME, CDBG, etc.) NO	•	Yes/No	Amount
HOME Investment Partnership	Act (HOME)	Yes	\$1,000,000
Community Development Block	Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assista	nce Program	N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund (H	ITF)	N/A	
Qualified Opportunity Zone Inve	estment	N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	No	N/A	
State: Joe Serna Jr. Farmworker I	Housing Grant	Yes	\$3,221,490
Local: County of Ventura		Yes	\$380,000
Other: (specify here)		N/A	
Other: (specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy contin	nue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. **Threshold Basis Limit**

Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
SRO/STUDIO	\$230,655			
1 Bedroom	\$265,943	2		\$531,886
2 Bedrooms	\$320,800	22		\$7,057,600
3 Bedrooms	\$410,624	1	8	\$7,391,232
4+ Bedrooms	\$457,461			
	TOTAL UNITS:	4		
	TOTAL UNADJUSTED TH	RESHOLD B		\$14,980,718
() () () () ()			Yes/No	
(a) Plus (+) 20% basis adjus			Yes	
	id in whole or part out of public f			
	nent for the payment of state or for			
	ed in part by a labor-affiliated or			\$2,996,144
	of construction workers who are	paid at		, , ,
least state or federal preva List source(s) or labor-affi				
	Housing Grant Funds - HCD			
Plus (+) 5% basis adjust		t lober	No	
	at (1) they are subject to a project			
	ning of Section 2500(b)(1) of the will use a skilled and trained wo			
	7 of the Health and Safety Code			
	oprenticeable occupation in the l	•		
construction trades.	opremiceable occupation in the t	dilaling and		
• •	ment - Parking (New Construc	•	No	
	ects required to provide parking b			
`	under" parking) or through cons	truction of		
an on-site parking structur				
(c) Plus (+) 2% basis adjust	-	mont	No	
	care center is part of the develop	ment.	No	
	(d) Plus (+) 2% basis adjustment - 100% Special Needs For projects where 100 percent of the Low-Income Units are for		No	
Special Needs population		16 101		
	adjustment - ITEM (e) Feature	· C	Yes	
	er Section 10325 or Section 1032		103	
regulations that include one or more of the features in the section:			\$449,422	
Item (e) Features.		300000		
```	associated costs or up to a 15	5% basis	No	
* *	grading / Environmental mitiga			
	mic upgrading of existing structu			
on-site toxic or other envir	onmental mitigation as certified I	by the		
project architect or seismi	engineer.			
If Yes, select type:	N/A			
(g) Plus (+) Local Developm	=		Yes	
· · · · · · · · · · · · · · · · · · ·	fees required to be paid to local		Please Enter	\$1,184,069
•	ification from local entities asses	-	Amount:	Ψ.,.σ.,σσσ
	MPACT FEES ARE INELIGIBLE	•		
(h) Plus (+) 10% basis adjus			No	
	ast 95% of the project's upper flo	or units are		
serviced by an elevator.	tmont High Opportunity Arra			
* * * * * * * * * * * * * * * * * * * *	tment - High Opportunity Area		No	
	a county that has an unadjusted			
	2-bedroom unit equal to or less t			
	I in a census tract designated on			
PICAC/HCD Opportunity A	rea Map as Highest or High Res			
	TOTAL ADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$19,610,352

HIGH COST TEST
Total Eligible Basis

\$25,229,822

Percentage of the Adjusted Threshold Basis Limit

128.656%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- Yes 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- Yes 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV COURCES AND LISES BURGET C	ECTION 4. CO	LIDOTO AND L	ICEC BUDGET	-						D	C								
IV. SOURCES AND USES BUDGET - S	ECTION 1: 50	URGES AND C	JSES BUDGET		1)CCRC	2)Joe Serna Jr	3)City of	4)County of	5)GP Capital	6)Deferred	nanent Sources 7)	8)	9)	10)	11)	12)			
	TOTAL PROJECT COST	RES COST	COM'L. COST	TAX CREDIT EQUITY	iyoono	Farmworker Housing	Oxnard	Ventura		Developer Fee	,,	9,	9,	,	,	,	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION	0001	1120.0001	COM E. COCT	Egoiii													GODIGIAL	Consumera	Acquisition
¹ Land Cost or Value	\$1,083,500	\$1,083,500	)	\$1,083,500													\$1,083,500		
² Demolition																			
Legal	\$14,057	\$14,057	,	\$14,057													\$14,057		
Land Lease Rent Prepayment	\$1,097,557	\$1,097,557	,	\$1,097,557													\$1,097,557		
¹ Total Land Cost or Value Existing Improvements Cost or Value		\$1,097,337		\$1,097,337													φ1,097,337		
² Off-Site Improvements		\$335,495	5	\$335,495													\$335,495	\$335,495	,
Total Acquisition Cost		\$335,495	5	\$335,495													\$335,495		
Total Land Cost / Acquisition Cost		\$1,433,052	2	\$1,433,052													\$1,433,052		
Predevelopment Interest/Holding Cost		\$482,093	3	\$482,093													\$482,093		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead  Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses  NEW CONSTRUCTION																			
Site Work	\$2,542,712	\$2,542,712		\$2,542,712													\$2,542,712	\$2,542,712	
Structures	. , ,	\$13,276,911		\$4,495,521	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100								\$13,276,911	\$13,276,911	
General Requirements	\$632,785	\$632,785		\$632,785													\$632,785	\$632,785	
Contractor Overhead  Contractor Profit				\$257,096 \$257,096													\$257,096 \$257,096	\$257,096 \$257,096	
Prevailing Wages	. ,	\$257,096	)	\$257,096													\$257,096	\$257,096	
General Liability Insurance		\$316,392	2	\$316,392													\$316,392	\$316,392	
Other: (Specify)																			
Total New Construction Costs ARCHITECTURAL FEES	\$17,282,991	\$17,282,991		\$8,501,601	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100								\$17,282,991	\$17,282,991	
Design Supervision	\$880,548 \$220,137	\$880,548 \$220,137	3	\$880,548 \$220,137													\$880,548 \$220,137	\$880,548 \$220,137	
Total Architectural Costs		\$1,100,686	3	\$1,100,686													\$1,100,686	\$1,100,686	
Total Survey & Engineering		\$357,736		\$357,736													\$357,736	\$357,736	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest Origination Fee	\$806,226 \$235,809	\$806,226 \$235,809	3	\$806,226 \$235,809													\$806,226 \$235,809	\$518,288 \$235,809	
Credit Enhancement/Application Fee		φ233,809		\$235,609													φ233,609	Ψ233,609	
Bond Premium																			
Title & Recording	\$65,000	\$65,000		\$65,000													\$65,000	\$65,000	
Taxes Insurance	\$12,000 \$273,422	\$12,000 \$273,422		\$12,000 \$273,422													\$12,000 \$273,422	\$12,000 \$205,067	
Other: Predevelopment Loan Costs	\$273,422	\$273,422		\$200,382													\$200,382	\$200,067	
Other: (Specify)																			
Total Construction Interest & Fees	\$1,592,838	\$1,592,838		\$1,592,838													\$1,592,838	\$1,236,545	
PERMANENT FINANCING  Loan Origination Fee	\$31,798	\$31,798		\$31,798													\$31,798		
Credit Enhancement/Application Fee		ψ51,790		ψ51,7 96													Ψ01,790		
Title & Recording	\$45,000	\$45,000	)	\$45,000													\$45,000		
Taxes																			
Insurance Other: Permanent Loan Legal	\$10,000	\$10,000		\$10,000													\$10,000		
Other: Permanent Loan Legal Other: (Specify)	φ10,000	\$10,000		\$10,000													\$10,000		
Total Permanent Financing Costs	\$86,798	\$86,798	3	\$86,798													\$86,798		
Subtotals Forward	\$22,336,193	\$22,336,193	3	\$13,554,803	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100								\$22,336,193	\$20,313,452	
LEGAL FEES	A==	<b>A</b>		<b>*</b>													<b>A</b>	<b>A</b>	
Lender Legal Paid by Applicant Other: Owner Legal	\$75,000 \$126,486	\$75,000 \$126,486		\$75,000 \$126,486													\$75,000 \$126,486	\$75,000 \$126,486	
Total Attorney Costs		\$120,486	3	\$201,486													\$201,486	\$201,486	
RESERVES		,,,,		<i>y==11,130</i>													,==:,:50	, == -,	
Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve  3-Month Operating Reserve		\$169,375		\$169,375													\$169,375		
Other: (Specify)		Ţ.03,070																	
	\$169,375	\$169,375		\$169,375													\$169,375		

22

Sources and Uses Budget

IV. SOURCES AND USES BUDGET - SE	CTION 1: SO	URCES AND L	JSES BUDGET							Pern	nanent Source:	S							
					1)CCRC	2)Joe Serna Jr	3)City of	4)County of	5)GP Capital	6)Deferred	7)	8)	9)	10)	11)	12)			
						Farmworker	Oxnard	Ventura	Contribution	Developer Fee									
	TOTAL					Housing												70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$880,924	\$880,924		\$880,924													\$880,924	\$880,924	
Soft Cost Contingency	\$275,000	\$275,000		\$275,000													\$275,000	\$275,000	
Total Contingency Costs	\$1,155,924	\$1,155,924		\$1,155,924													\$1,155,924	\$1,155,924	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$103,935	\$103,935		\$103,935													\$103,935		
Environmental Audit	\$50,000	\$50,000		\$50,000													\$50,000		
Local Development Impact Fees	\$1,184,069	\$1,184,069		\$1,184,069													\$1,184,069	\$1,184,069	
Permit Processing Fees	\$236,402	\$236,402		\$236,402													\$236,402	\$236,402	
Capital Fees																			
Marketing	\$41,000	\$41,000		\$41,000													\$41,000		
Furnishings	\$65,000	\$65,000		\$65,000													\$65,000	\$65,000	/
Market Study	\$30,503	\$30,503		\$30,503													\$30,503		
Accounting/Reimbursable																			
Appraisal Costs	\$8,700	\$8,700		\$8,700													\$8,700	\$8,700	/
Other: Prevailing Wage Monitor	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Other: Construction Management	\$130,000	\$130,000		\$130,000													\$130,000	\$130,000	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,899,610	\$1,899,610		\$1,899,610													\$1,899,610	\$1,674,171	
SUBTOTAL PROJECT COST	\$25,762,588	\$25,762,588		\$16,981,198	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100	)							\$25,762,588	\$23,345,034	,
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,884,788	\$1,884,788		\$1,579,395						\$305,393							\$1,884,788	\$1,884,788	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$1,884,788	\$1,884,788		\$1,579,395						\$305,393							\$1,884,788	\$1,884,788	,
TOTAL PROJECT COST	\$27,647,377			\$18,560,594	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100	\$305,393							\$27,647,377	\$25,229,822	
Note: Syndication Costs shall NOT be incli	uded as a proje	ect cost.													Bridge Loar	n Expense Durii	ng Construction:		
Calculate Maximum Developer Fee using the	eligible basis sul	ototals.														Tot	al Eligible Basis:	\$25,229,822	
DOUBLE CHECK AGAINST PERMANENT FI	NANCING TOT	ALS:		\$18,560,594	\$2,679,800	\$3,221,490	\$1,000,000	\$380,000	\$1,500,100	\$305,393							1		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

## FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	CERTIFICATION BY OWNER:		
Organizational Fee	As owner(s) of the above-referenced low-income housing project, I certify unc	ler penalty of perjury, that the project costs contained herein are, to t	the best of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.	and/or rehabilitation of this project and that the sources of funds shown are t	ne only funds received by the Partnership for the development of the	project. I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees	calculate the low-income housing tax credit.		
Consultant Fees			
Accountant Fees			
Tax Opinion			
Other	Signature of Owner/General Partner	Date	
Total Syndication Costs			
	Printed Name of Signatory	Title of Signatory	
CERTIFICATION OF CPA/TAX PROFESSION	NAI ·		
	renced low-income housing project, I certify under penalty of perjury, that the percentage of a	agragate hasis financed by tay-exempt hands is:	
As the tax professional for the above-refer	enced low-income housing project, reartify under penalty of perjury, that the percentage of a	ggregate basis imanced by tax-exempt bonds is.	
Signature of Project CPA/Tax Professional	Date		

23 Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

## **V. BASIS AND CREDITS**

## A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Non-DL	7 VINOIT QOT AICAS	í	1917.	
	700/ DVC for	70% PVC for		200/ DVC for
	70% PVC for	New Const/	200/ 51/0 /	30% PVC for
	New Const/	Rehabilitation	30% PVC for	Acquisition
	Rehabilitation	NON-DDA/	Acquisition	NON-DDA/
	DDA/QCT	NON-QCT	DDA/QCT	NON-QCT
	Building(s)	Building(s)	Building(s)	Building(s)
Total Eligible Basis:	\$25,229,822			
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Voluntarily Excluded:	\$7,040,628			
Total Basis Reduction:	(\$7,040,628)			
*Total Requested Unadjusted Eligible Basis:	\$18,189,194			
Total Adjusted Threshold Basis Limit:		\$19,61	0,352	
**130% Adjustment for DDA, QCT, or Reg. §10317(d):	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$23,645,952			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$23,645,952			
Total Qualified Basis:		\$23,64	5,952	

^{*}Voluntary exclusion of eligible basis from acquisition eligible basis shall be the entire amount of acquisition total eligible basis or Zero.

## **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$23,645,952	
**Applicable Percentage:	9.00%	3.24%
Subtotal Annual Federal Credit:	\$2,128,136	
Total Combined Annual Federal Credit:	\$2,12	28,136

^{**}Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

^{**}Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B

C. Determination of Minimum Federal Credit Necessary For Feasibil Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor  Federal tax credit factor must be at least \$1.00 for self-syndication pro	\$27,647,377 \$9,086,783 \$18,560,594 \$0.87215
or at least \$0.85 for all other projects.	
Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit	\$21,281,356 \$2,128,136 \$2,128,136 \$18,560,594
Remaining Funding Gap	\$0
If Applying For State Credit Complete	Section (D) & (E).
D. Determination of State Credit State Credit Basis	NC/Rehab Acquisition
Rehabilitation or new construction basis only (no acquisition basis), ex eligible for State Credit on the acquisition basis at the 0.13 factor when	
Factor Amount Maximum Total State Credit  Factor Amount based on selection in: II. APPLICATION - SECTION 2:  E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor  State tax credit factor must be at least \$0.80 for "certified" state credits least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects.	s; at
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit	
Remaining Funding Gap	\$0

25 Basis & Credits

## **VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

## A. General Partner and Management Company Characteristics

**Maximum 9 Points** 

A(1) General Partner Experience General Partner Name:

6 Points

Cabrillo Economic Development Corporation

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for General Partner Experience:

N/A

6

3 Points

## A(2) Management Company Experience

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

**Management Company Name:** 

Cabrillo Economic Development Corporation

**Total Points for Management Company Experience:** 

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

**Total Points for General Partner & Management Company Experience:** 

9

B. Housing Needs Maximum 10 Points

Large Family
Select one if project is a scattered site acquisition and/or rehabilitation:

N/A

Total Points for Housing Needs: 10

### C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

## a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.

3 Points

Select one: (iv)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A

Colour one.

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

4

## b) Public Park

The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance.

N/A

3 Points

Joint-use agreement (if yes, please provide a copy)

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one: N/A

Total Points for Public Park Amenity:

0

## c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

(ii)

## **Total Points for Public Library Amenity:**

2

## d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). 4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

N/A

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

0

(i)	For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii)	The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Se	elect one: (i)	
	Total Points for Public Elementary, Middle, or High School Ame	enity: 3
f) Se	nior Developments: Daily Operated Senior Center	
(i)	For a <b>senior development</b> the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii)	The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Se	elect one: N/A	
	Total Points for Daily Operated Senior Center Ame	enity: 0
g) S	pecial Needs Development: Population Specific Service Oriented Facility	
(i)	For a <b>special needs development</b> , the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii)	The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Se	elect one: N/A	
	Total Points for Population Specific Service Oriented Facility Ame	enity: 0
h) M	edical Clinic or Hospital	
(i)	The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii)	The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Se	elect one: (i)	
	Total Points for Medical Clinic or Hospital Ame	enity: 3
i) Ph	armacy	
(i)	The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(ii)	The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Se	elect one: (i)	
	Total Points for Pharm	nacy: 2

e) Public Elementary, Middle, or High School

## j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free 2 Points of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placedin-service date. If internet service is selected, it must be provided even if it is not needed for points. (ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in 3 Points each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not

Select one:

needed for points.

**Total Points for Internet Service:** 

## k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one:

N/A

Total Points for Highest or High Resources Area:

**Total Points for Site Amenities:** 

16

Site Amenity Cont	act List:		
Amanity Name	Trongit Duo Ctor	Amonitor Nove	Mor Vioto Flore enter:
Amenity Name:	Transit Bus Stop	Amenity Name:	Mar Vista Elementary 4200 Olds Rd
Address:	Pleasant Valley & Shakespeare Oxnard, 93003	Address:	
City, Zip Contact Person:		City, Zip Contact Person:	Oxnard, 93003 Michele Hellewell
Phone:	Receptionist 805-483-3959 Ext.:	Phone:	
			805-488-4441 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Elementary/Middle/High School
Website:	www.goldcoasttransit.org	Website:	400 for at
Distance in miles:	0.2 Miles	Distance in miles:	499 feet
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:	Ext	Amenity Type:	Ext
Website:		Website:	
Distance in miles:		Distance in miles:	
Distance in miles.		Distance in miles.	
Amenity Name:	Clinicas Del Camino Real	Amenity Name:	Library Learning Resouce Center
Address:	4400 Olds Rd	Address:	4000 S Rose
City, Zip	Oxnard, 93003	City, Zip	Oxnard, 93003
Contact Person:	Receptionist	Contact Person:	Luis A. Gonzalez
Phone:	805-986-5551 Ext.:	Phone:	805-678-5800 Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	Book-Lending Public Library
Website:	www.clinicas.org	Website:	www.oxnardcollege.edu
Distance in miles:	0.2 Miles	Distance in miles:	0.7 Miles
Amenity Name:	Clinicas Del Camino Real	Amenity Name:	
Address:	4400 Olds Rd	Address:	
City, Zip	Oxnard, 93003	City, Zip	
Contact Person:	Receptionist	Contact Person:	
Phone:	805-986-5551 Ext.:	Phone:	Ext.:
Amenity Type:	Pharmacy	Amenity Type:	
Website:	www.clinicas.org	Website:	
Distance in miles:	0.2 Miles	Distance in miles:	
A managaita a Nilamana		Amazaita Manaza	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

**Items 1 through 6** are applicable to Large Family, Senior, and At-Risk projects. **Items 7 through 12** are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, SRO, At-Risk, Number of Bedrooms =	98	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

a) Lar	ge F	amily, Senior, SRO, At-Risk projects:	
		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with	
		information about available services in the community, (b) assisting tenants to access services through	
		referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):	
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
NI/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	2 nainta
N/A		William Fallo of TFTE Service Coordinator to 1,000 bedrooms.	3 points
	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to	
		tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or	
		improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or	
		Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
1 4/7 (			o pomilo
N/A		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
	/=:		
	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise,	
		health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking	
		cessation classes:	
Yes		Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
			-
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
N/A		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	
	(4)	Health and wallness services and programs. Such convices and programs shall provide individualized	
	(4)	<b>Health and wellness services and programs</b> . Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations.	
		Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior	
		companion programs:	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
14//			o pointo
N/A		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
NI/A	/E\	Licensed child care. Shall be available 20 hours or more per week. Manday through Friday to	
N/A	(5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least	F * * -
		25% of Low-Income Units are 3 bedrooms or larger.)	5 points
	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring,	
		homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
		mmon at least 20 /0 or Low-mounte office a bear office of larger).	
V		Minimum of 40 hours now work offered weekdown throughout the collection	Factor
Yes		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
. 4// 1			2 points

	Needs projects:	
(7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:	
<u>/A</u>	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
V/A	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A	Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A	Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
	*small developments = 20 units or less	
<mark>N/A</mark> (10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Law Income Units are 3 hodrooms or larger):	
	which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The Service Budget worksheet must be completed.

36 Points System

**Total Points for Service Amenities:** 

12

## D. Sustainable Building Methods

**Maximum 5 Points** 

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u> </u>	<u>vew</u>	Construction and Adaptive Reuse projects s	elect from the following leatures	<u></u>
Yes	a.	Develop the project in accordance with the minimum	requirements with any one of the	
		following programs:		
		GreenPoint Rated Program		5 Points
N/A		ENERGY EFFICIENCY		
EITHE	R:	Energy efficiency as indicated in Reg. Section 10325		
		the 2019 Title 24, Part 6 of the California Building Co	ode (2019 Standards):	
		Low Rise (1-3 habitable stories)	N/A	0 Points
		<u>High-Rise (4+ habitable stories)</u>	N/A	0 Points
		If the local building department has determined that		
		on or before December 31, 2019 are complete, then		
		requirements in the 2016 Title 24, Part 6 of the Calif		O Dainta
		Better than the 2016 Standards	15%	0 Points
OR:		Energy efficiency with renewable energy that provide	es the following percentages of	
UK.		project tenants' energy loads:	es the following percentages of	
		Low Rise (1-3 habitable stories)	N/A	0 Points
		LOW Pride (1 o Habitable Stories)	IVA	0 Follits
		High-Rise (4+ habitable stories)	N/A	0 Points
		- ingritios ( ir inabitable elenee)	- Turk	o i onito
D(2) F	Reha	abilitation projects select from the following	features:	
N/A		Develop the project in accordance with the minimum		
		following programs:	,	
		N/A		0 Points
N/A	b.	Rehabilitate to improve energy efficiency; points awa	· · · · · · · · · · · · · · · · · · ·	n
		estimated Time Dependent Valuation energy use po	st-rehabilitation:	
		Improvement over current:		
		N/A		0 Points
N/A	C.	Additional rehabilitation project measures (chose on	e or more of the following three catego	ories):
		4 PLIOTOVOLTAIC / COLAP		0.5.4
		1. PHOTOVOLTAIC / SOLAR		0 Points
		N/A		
NI/A		2 SUSTAINARI E RUII DING MANAGEMENT PRACTICE	ES INCLUDING BOTH OF THE FOLLOW!	NG: O Bointo
N/A		SUSTAINABLE BUILDING MANAGEMENT PRACTICE  Develop project-specific maintenance manual, including	•	o i oiiiio
N/A		Develop project-specific maintenance manual, includi	ng information on all energy and green buil	o i oiiiio
N/A			ng information on all energy and green buil	o i oiiiio
		Develop project-specific maintenance manual, including Undertake formal building systems commissioning, re	ng information on all energy and green buil tro-commissioning, or re-commissioning	ding features
N/A N/A		Develop project-specific maintenance manual, includi	ng information on all energy and green buil tro-commissioning, or re-commissioning  MASTER-METERED) GAS, ELECTRICIT	ding features
		Develop project-specific maintenance manual, including Undertake formal building systems commissioning, re  3. INDIVIDUALLY METER (OR SUB-METER CURRENT)	ng information on all energy and green buil tro-commissioning, or re-commissioning  MASTER-METERED) GAS, ELECTRICIT	ding features
N/A	New	Develop project-specific maintenance manual, including Undertake formal building systems commissioning, re  3. INDIVIDUALLY METER (OR SUB-METER CURRENT CENTRAL HOT WATER SYSTEMS FOR ALL TENANT	ng information on all energy and green buil tro-commissioning, or re-commissioning  MASTER-METERED) GAS, ELECTRICIT	ding features
N/A		Develop project-specific maintenance manual, including Undertake formal building systems commissioning, re  3. INDIVIDUALLY METER (OR SUB-METER CURRENT)	ng information on all energy and green buil tro-commissioning, or re-commissioning  MASTER-METERED) GAS, ELECTRICIT	ding features
N/A D(3) N		Develop project-specific maintenance manual, including Undertake formal building systems commissioning, re  3. INDIVIDUALLY METER (OR SUB-METER CURRENT CENTRAL HOT WATER SYSTEMS FOR ALL TENANT CONSTRUCTION and Rehabilitation projects:	ng information on all energy and green buil tro-commissioning, or re-commissioning  MASTER-METERED) GAS, ELECTRICIT	TY, OR <b>0 Points</b>

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5

E. Lowest Income **Maximum 52 Points** 50 Points

## E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

## *Available to Rural set-aside projects only.

**60-80% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)									
	**60-80%	*55%	50%	45%	40%	35%	30%	20%			
	50%			25.0*	37.5						
	45%			22.5*	33.8						
	40%		10.0*	20.0	30.0						
Percent of Low- Income Units	35%		8.8*	17.5	26.3	35.0		50.0			
(exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0			
manager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0		
	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0		
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0		
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0		

Consolidate your units before entering your information into the table  Do not enter any non-qualifying units into the table									
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (20% - 55%)*	Points Earned							
	20	0.00	0	0					
7	30	17.07	15	22.5					
	35	0.00	0	0					
	40	0.00	0	0					
5	45	12.20	10	7.5					
29	50	70.73	40	20					
	0 -Rural only*	0.00	0	0					
	0 -Rural only*	0.00	0	0					
	60-80**	0.00	0	0					
41		Total P	oints Requested:	50					

## E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	0	0	0.00%
3 BR	18	2	11.11%
2 BR	21	4	19.05%
1 BR	2	2	100.00%
SRO	0	0	0.00%
Total:	41	8	-

Lowest Income for 10% of Total Low-li	ncome Units at 30% AMI Points:	2
	Total Points for Lowest Income:	5

## F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

# Yes (i) Enforceable financing commitment, as defined in TCAC Regs §10325(f)(3), for all construction Tes (ii) Evidence, as verified by the appropriate officials on a Committee-provided form (ATTACHMENT 26: Approvals Necessary to Begin Construction) signed by an appropriate local government planning official of the applicable local jurisdiction, that all applicable local land use approvals have been obtained as described in TCAC Regs §10325(f)(4).

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

## G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership. **Total Points for Miscellaneous Federal and State Policies:**

## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	16	15	
C(2) Service Amenities	12	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

## VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

44

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

**Final Tie Breaker Formula:** 

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ (( 1 - Requested Unadjusted Eligible Basis Total Residential Project Development Costs) /3)

LEVERAGED SOFT FINANCING					
Capitalized Value of Rent Differentials of	f Public Rent/operating Subsidies	\$0			
Total donated land value	·				
Total fee waivers					
List Leveraged Soft Financing excluding	g donated land and fee waivers:				
HCD Joe Serna Loan	\$3,221,490				
City of Oxnard HOME	\$1,000,000				
County of Ventura	\$380,000		HYBRID PRO	JECT (NEW CONSTRUCTION)	
			4% Developm	nent Project Costs:	
				Residential Project Developm	nent Cost
				Commercial Project Developm	
			-	Total 4% Proj	
			-		
Less: Excess Purchase Price Over Appr	raised Value \$0				
Less: Ineligible Offsites					
Total Leveraged Soft Financing excluding	a donated land and fee waivers	\$4,601,490			
	TOTAL	\$4,601,490			
For mixed-use projects, the permanent L Mixed-Use Ratio = Total Commercial C The Prorated Commercial Cost Deduct Numerator. TCAC staff may adjust this Sample formula (commercial costs) for re-	ost / Total Project Cost: ction To Leveraged Soft Financing Mu s ratio as deemed appropriate.	st Be Calculated F	0 irst Before Applying	Any Subsidy Adjustment/Increase	To The
SIZE FACTOR CALCULATION	HYBRID (NEW CO	ONSTRUCTION)	Bonus for new co	onstruction large-family projects in	n high/higher resource area
New Construction: Yes	·	velopment Units		HCD Opportunity Area Map (Please	•
9% Tax Credit Units: 42	Amount of 4% Tax Credit Units:	•		projects excluded):	3
Size Factor: 1.00	Total Tax Credit Units:	42	N/A		
FINALTIE BREAKER CALCULATION					
Leveraged Soft Financing less commercial	rial proration	\$4,601,490	Requested Un	nadjusted Eligible Basis	\$18,189,194
Leveraged Soft Financing times Size Fa	•	\$4,601,490	11.0questeu of	ladjusted Eligible Basis	<u> </u>
traged Continuing times orze i d		Ψ1,001,π00			
	4.004.400		•	40 400 404	<b></b>
	4,601,490		+ (( 1 — —	18,189,194	)/3) = 28.047%
	27,647,377		11	27,647,377	,, , ,

45 Final Tie Breaker

## CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

## Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC Regs §10325(g)(3)(A), use 30% AMI rent limits
Use 40% AMI for ALL OTHERS
**Contract Rent Underwriting:
For USDA subsidy only, use the higher of 60% AMI or committed basic contract rents.

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	**Contract Rent	Annual Rent
SRO				\$0
	Annual Rent	Differential for Pub	olic Rent Subsidies:	\$0

Total Rent Differentials	\$0
Less Vacancy	5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
Loan Term (years)	15
Interest Rate (annual)	5.5%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

## Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:	
Annual Operating Subsidy Annualit in Tear 1.	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

46 Final Tie Breaker

# 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$573,900	\$588,248	\$602,954	\$618,028	\$633,478	\$649,315	\$665,548	\$682,187	\$699,241	\$716,722	\$734,641	\$753,007	\$771,832	\$791,127	\$810,906
Less Vacancy	5.00%	-28,695	-29,412	-30,148	-30,901	-31,674	-32,466	-33,277	-34,109	-34,962	-35,836	-36,732	-37,650	-38,592	-39,556	-40,545
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	7,560	7,749	7,943	8,141	8,345	8,553	8,767	8,986	9,211	9,441	9,677	9,919	10,167	10,422	10,682
Less Vacancy	5.00%	-378	-387	-397	-407	-417	-428	-438	-449	-461	-472	-484	-496	-508	-521	-534
Total Revenue		\$552,387	\$566,197	\$580,352	\$594,860	\$609,732	\$624,975	\$640,600	\$656,615	\$673,030	\$689,856	\$707,102	\$724,780	\$742,899	\$761,472	\$780,508
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$37,228	\$38,531	\$39,880	\$41,275	\$42,720	\$44,215	\$45,763	\$47,364	\$49,022	\$50,738	\$52,514	\$54,352	\$56,254	\$58,223	\$60,261
Management		39,852	41,247	42,690	44,185	45,731	47,332	48,988	50,703	52,477	54,314	56,215	58,183	60,219	62,327	64,508
Utilities		51,750	53,561	55,436	57,376	59,384	61,463	63,614	65,840	68,145	70,530	72,998	75,553	78,198	80,935	83,767
Payroll & Payroll Taxes		89,856	93,001	96,256	99,625	103,112	106,721	110,456	114,322	118,323	122,465	126,751	131,187	135,779	140,531	145,449
Insurance		15,500	16,043	16,604	17,185	17,787	18,409	19,053	19,720	20,411	21,125	21,864	22,630	23,422	24,241	25,090
Maintenance		67,000	69,345	71,772	74,284	76,884	79,575	82,360	85,243	88,226	91,314	94,510	97,818	101,242	104,785	108,453
Other Operating Expenses: Internet		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Operating Expenses		\$301,186	\$311,728	\$322,638	\$333,930	\$345,618	\$357,714	\$370,234	\$383,193	\$396,604	\$410,486	\$424,853	\$439,722	\$455,113	\$471,042	\$487,528
Transit Pass/Tenant Internet Expense		7,600	7,866	8,141	8,426	8,721	9,026	9,342	9,669	10,008	10,358	10,721	11,096	11,484	11,886	12,302
Service Amenities	1.035	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Replacement Reserve		25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200	25,200
Real Estate Taxes	1.020	5,000	5,100	5,202	5,306	5,412	5,520	5,631	5,743	5,858	5,975	6,095	6,217	6,341	6,468	6,597
Other: City HOME Monitoring Fee	1.000	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830	4,830
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$353,816	\$365,074	\$376,724	\$388,780	\$401,256	\$414,168	\$427,530	\$441,358	\$455,669	\$470,478	\$485,804	\$501,665	\$518,079	\$535,065	\$552,645
Cash Flow Prior to Debt Service		\$198,571	\$201,123	\$203,628	\$206,081	\$208,475	\$210,807	\$213,069	\$215,256	\$217,361	\$219,378	\$221,298	\$223,115	\$224,820	\$226,406	\$227,864
MUST PAY DEBT SERVICE																
CCRC		159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139	159,139
HCD Joe Serna Mandatory Payment		13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530	13,530
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669	\$172,669
Cash Flow After Debt Service		\$25,902	\$28,454	\$30,959	\$33,412	\$35,806	\$38,138	\$40,400	\$42,587	\$44,692	\$46,709	\$48,629	\$50,446	\$52,151	\$53,737	\$55,195
Percent of Gross Revenue		4.45%	4.77%	5.07%	5.34%	5.58%	5.80%	5.99%	6.16%	6.31%	6.43%	6.53%	6.61%	6.67%	6.70%	6.72%
25% Debt Service Test		15.00%	16.48%	17.93%	19.35%	20.74%	22.09%	23.40%	24.66%	25.88%	27.05%	28.16%	29.22%	30.20%	31.12%	31.97%
Debt Coverage Ratio		1.150	1.165	1.179	1.194	1.207	1.221	1.234	1.247	1.259	1.271	1.282	1.292	1.302	1.311	1.320
OTHER FEES**																
GP Partnership Management Fee											4,347	33,598	34,606	35,644	36,713	37,815
LP Asset Management Fee		5,000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563
Incentive Management Fee																
Total Other Fees		5,000	5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	10,871	40,317	41,527	42,773	44,056	45,378
Remaining Cash Flow		\$20,902	\$23,304	\$25,655	\$27,948	\$30,179	\$32,342	\$34,430	\$36,438	\$38,358	\$35,838	\$8,311	\$8,919	\$9,378	\$9,681	\$9,817
Deferred Developer Fee**		\$20,902	\$23,304	\$25,655	\$27,948	\$30,179	\$32,342	\$34,430	\$36,438	\$38,358	\$35,838					
Decided on Cott Delta Decided																
Residual or Soft Debt Payments**																

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

May 31, 2018 Version 46

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.